

TN Form Details	
TN ID	TN-In-PL-KR-2009-2092
Raised By	TN Manager, Email: tanya_otonova@yahoo.com
Organisation Name	STACO POLSKA SPÓKA ZOO
Name	OPIOA, PRZEMYSAW
Organisational Position	Director od product
Committee	AIESEC KRAKOW, POLAND
Status	Available
Exchange Type	Management Traineeship
TN Link	http://www.myaiesec.net/exchange/viewtn.do?tnid=100026058
Internship Description	
Internship Title	THE BEST INTERNSHIP IN STACO POLAND!!!
TN Fee	US \$480
Internship Focus	No Particular LN IG
Field of work	Marketing
Working Hours	7:30 TO 15:30 With a total of 40 hours per week Saturday work None
Payment	Salary in US \$480
Payment Rate	Monthly
Department in which the Intern will be	Trade department

working	
Job/Task Description 1	The trainee will be responsible for gaining new clients for the company. Trainee will be also responsible for servicing current company`s clients.
Job/Task Description 2	Active participation in buliding marketing and advertisement strategy of STACO POLAND in Bulgaria.
Job/Task Description 3	Create company`s offer for Bulgarian market. Negotiating business offers between STACO POLAND and companies from Bulgaria.
Job/Task Description 4	Gaining new business partners, clients and suppliers. Building contact network and representing the company on multinational trade market. finalizing contracts, servicing business partners
Details of the working details	<p>1.Computer provided 2.Internet Access provided 3.Other Conditions:Headquarters STACO POLAND is in NIEPOOMICIE - it is town near KRAKÓW and trainee can get there about 40-50 minuts by bus. Working hours starts at 7.30 am.</p> <p>www.staco.pl</p>
Measurable results expected from the intern	Supporting company with gaining new partners from Bulgaria.
Key learning points that the intern might obtain during the internship	Team work, knowledge about IT, Negotiation skills, creating trade offers. Client`s servicing.

Preparation required from the intern before arrival	Preparing market research of potential partners of STACO Poland in Bulgaria
Additional information which a potential candidate may require for the internship	IF YOU ARE NOT AN EU CITIZEN YOU MUST BE UNDER 26 YEARS OLD AND HAVE VALID STUDENTS STATUS OVER THE ENTIRE DURATION OF THE INTERNSHIP
Organisational Preferences	
Internship Earliest Start Date	15.09.2009 (Preferred)
Internship Latest Start Date	17.12.2009 (Preferred)
Minimum Duration	12 Weeks (Preferred)
Maximum Duration	13 Weeks (Preferred)
Degree	Bachelor (Required)
Backgrounds	
Economics	International Trade + Balance of Payment (Preferred)
Marketing	Market Evaluation and Research (Required) Import - Export (Preferred) International Marketing (Preferred)
Skills	
Computer	Internet Users skills (Required) PC user skills (Required)
Professional Skills	Marketing / Selling skills (Preferred)
Languages	
Excellent	English (Required)

Native	Bulgarian (Required)
Regions	
Required/Preferred	Required
Geographical Region	
Sub Region	
Language Zone	